


Making Succession Planning a Success for your Family Farm

ABC FAMILY FARMS
FLEX RENT ANALYSIS - CORN

Landlord will receive base rent of \$200 plus 50% of net profit



Base Rent	\$200
Bonus %	50%
Non-Land Costs	\$650
B/E Revenue	\$850

Next Generation Ag Advocates
Landowner's Rent with a Flexible Lease


Average Price

	\$3.50	\$4.00	\$4.40	\$5.00	\$5.50	\$6.00	\$6.50
240	\$200	\$255	\$303	\$375	\$435	\$495	\$555
220	\$200	\$215	\$259	\$325	\$380	\$435	\$490
200	\$200	\$200	\$215	\$275	\$325	\$375	\$425
180	\$200	\$200	\$200	\$225	\$270	\$315	\$360
160	\$200	\$200	\$200	\$200	\$215	\$255	\$295
140	\$200	\$200	\$200	\$200	\$200	\$200	\$230

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FLEX RENT ANALYSIS - SOYBEANS

Landlord will receive base rent of \$200 plus 50% of net profit



Base Rent	\$200
Bonus %	50%
Non-Land Costs	\$350
B/E Revenue	\$550

Next Generation Ag Advocates
Landowner's Rent with a Flexible Lease

Average Price

	\$10.00	\$11.00	\$12.00	\$13.00	\$14.00	\$15.00	\$16.00
70	\$275	\$310	\$345	\$380	\$415	\$450	\$485
65	\$250	\$283	\$315	\$348	\$380	\$413	\$445
60	\$225	\$255	\$285	\$315	\$345	\$375	\$405
55	\$200	\$228	\$255	\$283	\$310	\$338	\$365
50	\$200	\$200	\$225	\$250	\$275	\$300	\$325
45	\$200	\$200	\$200	\$218	\$240	\$263	\$285

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Listening and Learning Session: Flex Leases

4-5:30 p.m.

For years tenant farmers and landowners have relied on a conversation and a handshake to determine rental rates each year.

Fluctuating market prices, fertilizer shortages and a dependence on world events means the price of corn and soybeans may fluctuate wildly year-to-year. Many farmers and landowners are turning to creative leasing solutions that can benefit the farmer *and* the landowner.

Learn more about flex leasing and some specific ways you can determine your rate. We'll hear from farm managers, landowners, and tenants on the pros and cons of this type of lease.