

## WHAT WE DO



### Century Match™

A program unique to Next Gen Ag where we match prospective producers to retiring farmers and landowners based on the respective goals and criteria for their family's farm.



### **Leasing Program**

We act as an unbiased 3<sup>rd</sup> party to your landowner-producer lease relationship. We offer a flexible flat fee that can be paid by the landowner, the producer, or both can share in the cost.

# **OUR MISSION**

Our mission is to connect the next generation of Landowners & Producers in order to preserve the integrity of the family farm and the future of Production Agriculture.





### **Consulting Services**

A young farmer program to match young and aspiring farmers with a mentoring farmer for a 3 to 5 year mentorship.

We offer other consulting services such as real estate consultation for private sales, tax free exchanges, farmer lease-backs, and structuring sale contracts.



# ABOUT US



### **Next Gen Ag Advocates**

In 2018 we combined over 80 years of experience to offer you the programs at Next Gen Ag. These programs were developed by farmers designed to help other farmers and landowners. Our vision is to better connect the next generation of landowners and producers in order to preserve the future integrity of the family farm and production Agriculture.

### **Century Match Program**

It is estimated that 68% of farmers do not have children who farm and over 50% do not have a successor. We match prospective producers to retiring farmers and their landlords in order to carry on their farm operation with similar goals and philosophies in farming.

Many times the best match may be in your local neighborhood which will continue to support your local rural community.

Landowners and prospective producers can submit their profile through our website so we can match like-minded operations in the future.

### **Leasing Program**

We act as an independent and trusted 3rd party to support mutually fair and long term lease arrangements.

Our pricing structure is a simple flat fee that can be paid by the landowner, the producer, or both can share in the cost.

### **Other Programs**

We facilitate a young farmer Mentoring program to help build the next generation of producers. We match a young aspiring farmer to a mentoring farmer to train them on the skills needed to manage and operate a farm business over a 3 to 5 year mentorship.

We offer other consulting services such as facilitating transition of farm operations amongst non-related parties as well as general real estate consultation including but not limited to:

Private Sales
Tax Free Exchanges
Farmer Lease-backs
Structuring Sale Contracts
Business Entity & Operating Agreement Structure

# **CONTACT US**

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